

**NC State University Multimedia Equipment and Services
Convenience contract #63-TTA10081 – start date June 1, 2014**

Contract is renewed for the period June 1, 2015 through May 31, 2018

Established for purchasing multi-media equipment: video conferencing, document cameras, cables, projectors, screens, LCD panels, direct view displays, amplifiers, speakers, sound processing equipment, broadcast systems, lighting systems, interactive white boards, overlays, symposiums, lecterns, etc .

Questions regarding this contract may be directed to Blain Woods Specialist, at 919-515-6885 or blain_woods@ncsu.edu .

When contacting suppliers, provide them with the contract **#63-TTA10081**, and ask for pricing accordingly. Obtain a written quote from the supplier. The quote # must be referenced on the quote.

Per NCSU Purchasing guidelines, if the total purchase is \$5000 or greater, send Purchasing a requisition and attach the written quote for processing. If the total is under \$5000, you may process at the department level. Keep the quote for documentation.

Pricing: Discounts vary per supplier and manufacturer brands offered. The same manufacturer brands may be offered by multiple suppliers. We recommend obtaining a minimum of 3 quotes for comparison.

Contract term: One year firm pricing. Under the same terms and conditions the University reserves the option to renew this contract for 4 additional one year periods, not to exceed 5 years (potential end date of May 31, 2019).

Shipping: FOBD, included in item pricing.

Warranty: See spreadsheet for each supplier/dealer and manufacturer.

Restocking charges: No more than 10% may be charged.

Minimum orders: There are no minimum order requirements.

Loaners: If equipment is removed from campus for repair, the supplier will provide an equivalent loaner at no cost, within 24 hours of removal.

Installation/Integration: Is not part of this contract, but the suppliers may quote this for you. In an effort to standardize, reduce duplication and manage the audio visual technologies in an efficient manor, it is requested, but not mandated, that you contact Ron Bradley at 513-4093 or ron_bradley@ncsu.edu for assistance prior to purchase. In certain cases, when A/V technologies are being considered for purchase, or new systems are being considered for in-house development, the NC State Audiovisual

Technology Design & Integration Services (AVTech) offers free design/consultation services on your multimedia projects. Plus, they will coordinate and/or put you in contact with other technology experts or other campus departments that can assist you with your purchase.

SUPPLIER LIST: *Please scroll down to the supplier spreadsheets to find the authorized supplier for each manufacturer and category. Pricing discount and warranty informaton are listed with each. Pricing discount varies for each dealer. Suppliers may offer a higher discount at any time during the contract period.*

Alphabetical listing of contract suppliers with contact information (see pricing and manufacturers on spreadsheets)

Camcor, Burlington NC
Ray Bailey: bids@camcor.com
Ph: 800-868-2462 Fax: 800-291-1181

Clark Powell, Morrisville NC
Randy Lane: randy@clark-powell.com
Gloria Johnson: gjohnson@clark-powell.com
Ph: 800-568-1099 Fax: 855-403-8200

Church Interiors, Highpoint NC
Tim Rice: trice@ciaudiovideo.com
Ph: 800-289-7397 Fax: 336-885-4949

Digital Communications & Display LLC, Raleigh NC
Rebecca Dooley: Rebecca@dcommand.com
Wilson Ray: binky@dcommand.com
Robert Ray: Robbie@dcommand.com
Ph: 919-859-1786

Encore
David Masters: ncsales@encoretg.com
Ph: 888-983-6267 Fax: 864-551-4807
Danielle Stengel: dstengel@encoretg.com
Ph: 704-280-1489 Fax: 864-990-1172
Megan White: mwhite@encoretg.com
Ph: 864-307-2794 Fax: 864-551-4807

Extron – direct through authorized dealers (salescontracts@extron.com or kherrera@extron.com)

Authorized Extron Dealers: Clark Powell , Camcor, Imagenation, Unified AV, SKC, Microtech, Kontek, Inter Technologies, Strategic Connections, Whitlock, Xerox Audio Visual, WH Platts

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Imagenation, Raleigh NC

Gary Surabian: gps@isav.biz Cell: 919-264-5003
Ph: 866-325-9244 Fax: 919-834-3441

Inter Technologies, Franklinton, NC

Jonathan Brewster: jon@intertech.tv
Ph: 888-331-0782 Fax: 775-640-6448

Kontek, Durham NC

Donna W. Aparicio: dwagneraparicio@kontek.com
Kim Durack: kdurack@kontek.com
Ph: 919-680-4321 Fax: 919-688-6676

Microtech, Greensboro NC

Steve Truitt: struitt@microtech.net
Ph: 877-644-6261 Fax: 336-605-6201

SKC, Raleigh NC

Phillip Henry: phillip.henry@skccom.com
Ph: 919-413-1390 Office: 800-882-7779 x 3528 Fax: 877-696-0985

Strategic Communications

Kathy Mills: kmills@yourstrategic.com
Ph: 877-379-3470 Fax: 02-657-6512

Strategic Connections, Winston Salem NC

Samuel L. Jackson: sam.jackson@strategicmail.net
Ph: 919-256-3494 or (m) 919-696-3811 Fax: 919-875-8712

United AV Systems, Morrisville NC

Jeff Hanson: jhanson@unifiedav.com
Ph: 866-980-8287 or 919-469-9990 Fax: 704-5279495

WH Platts, Charlotte NC

Walter Nelson: waltn@whplatts.com Cell: 919-306-7101
Ph: 888-947-5288 Fax: 843-553-1151
Jeff Marley: jeffm@whplatts.com mobile: 704-280-5712
Ph: 704-332-9053 Fax: 704-342-3576

Audio Fidelity Communication Corp dba Whitlock Group, Durham, North Carolina

Greg Carswell: carswellg@whitlock.com
Cell: 919-724-7159
Ph: 919-813-7216 Fax: 919-794-6064

Whitlock dba Audio Fidelity Communications,

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Morrisville, NC

Allison Thompson@Whitlock.com

Cell: 9193497943

PH: 919-794-6109 Fax: 919-388-3709